
Tohoru Watari

Nefrocare



“ I saw an opportunity to reach and help treat thousands of dialysis patients. ”

COUNTRY	Brazil
INDUSTRY	Healthcare
EMPLOYEES	300
YEAR SELECTED	2007
WEBSITE	www.nefrocare.com.br

COMPANY SNAPSHOT

In Brazil, almost half the people in need of dialysis treatment fail to receive services. Trained as a cardiologist at the University of Tokyo, Tohoru is determined to solve this problem. He bought his first dialysis clinic in 2003 and gave up his medical career to devote himself to building a dialysis treatment company — Nefrocare. He has since launched 10 clinics and helped more than 1,000 Brazilians receive care. Nefrocare is quickly achieving both a high level of efficiency and economies of scale, and Tohoru has his sights set on expanding to markets across South America and Africa.

ENDEAVOR AND NEFROCARE

With the assistance of local mentors and introductions, Tohoru has professionalized HR processes and gained valuable auditing assistance.