

Eduardo Graniello

Intellego



“ I saw an opportunity to provide world-class IT services for companies. ”

COUNTRY	Mexico
INDUSTRY	Technology
EMPLOYEES	294
YEAR SELECTED	2010
PARTNER	Felipe Labbé
WEBSITE	intellego.com.mx

COMPANY SNAPSHOT

When Eduardo first presented Intellego to Endeavor in 2006, panelists debated whether a young, relatively unknown Mexican IT services company could scale. Since 2006, Intellego has grown into the 8th largest player in the Mexican market. Led by Eduardo, and its new Director of Operations, Felipe Labbe, Intellego offers solutions for information, process, and IT management to medium and large clients such as Banamex (Citigroup), Wal-Mart, and the Mexican Social Security Institute.

The company's success stems from a model in which it delivers cost-effective solutions that utilize its clients' existing IT infrastructure. With Endeavor's help, Intellego hopes to break into international markets and continue to employ hundreds of highly trained Latin American IT specialists.